BROCHURE FOR RENDERING TRAINING SERVICES

We take pleasure in submitting our brochure for providing training.

We are confident that the information contained in this brochure will allow you to make an informed decision about the ability of TSU Training Solutions to deliver a top quality service.

Our firm’s extensive experience in the public, private and non-governmental sectors, supplemented by our national support structure, our specialist training skills and knowledge of the security industry, gives us the necessary insight and tools to deliver the right solution to meet your requirements.

Our primary objective is to provide you with a top quality service that will include conducting a detailed security evaluation as will be agreed upon with you.

Should you require any additional information, please do not hesitate to contact the undersigned on +27 (0)82 605 3431

Yours faithfully

Johan Fryer.
jfj.fry@tsuint.com
Head of Training and Development.
COMPANY HISTORY:

TSU was formed in 1999 to address a gap in the private security market in South Africa – a need for highly trained professionals in effective Risk Management, Executive Protection, Specialized Training, Riot/Crowd Control, Armed Tactical Support Teams, Static Security Officers and Executive Support Services. Because of the exceptional high standards and service provided by TSU, the company provides an additional service of Kidnapping, Hostage Survival & Extortion Consulting & Training Services.

COMPANY REPUTATION:

TSU operates within a niche market and has, over a period of seventeen years, become highly regarded and recognized within the market as a leader, offering a world-class service. We are one of the smaller companies in the security industry, which in that light, can lend itself to a more personal approach to its clients. Our firm’s extensive experience in the public, private and non-governmental sectors, supplemented by our national support structure, our specialist training skills and knowledge of the security industry gives us the necessary insight and tools to deliver the right solution to meet the client’s requirements.

We will commit to a potential project or a contract only if we are sure that we can deliver the requirements to our own unique high standards and service levels. We will never accept projects unless we are sure that we have the resources to deliver.

We only provide those services where we know we have the required sustainable competencies to be a market leader. Our strategy is to offer a comprehensive and integrated package of security services, almost like a one-stop-shop to the client. Should we need to use outside vendors we ensure that they understand our ethos and comply with our service standards.
INTRODUCTION:

In this document, we set out our understanding of your requirements, our approach, our relevant experience and the professional staff that will be involved.

The supply of our services to you would be varied and comprehensive and therefore require a truly multi-disciplinary team. We are convinced that the team we have selected to address your requirements will enable us to offer an incomparable depth of experience and knowledge. Our proposed team comprises of experts with extensive experience in both training and consulting.

We believe that the team we have assembled would be invaluable in providing unmatched professional training solutions.

Not only do we have the necessary skills and capacity to perform any training functions required by you, but we are able to ensure a cost effective, high quality and expedient training solution that will undoubtedly cater to all of your training needs.

TRAINING PERTAINING TO UK DELEGATES:

Since March 2006, it has been mandatory to have a license in order to work in Close Protection operations in the UK. This can be obtained by successfully passing an approved course which meets the requirements of the Security Industry Authority (SIA). It is a requirement of SIA (UK) that all close protection courses last for a minimum of 140 hours. The same counts for local Close Protection Officers operating within the borders of South Africa through the governing bodies of PSIRA and SASSETA. TSU Executive Protection adhere to all these minimum requirements and go way above and beyond all these stipulations to provide arguably the most advanced Close Protection course available today offering a 14 Day HABC International Accredited and Recognized Course.
THE HABC TRAINING PROGRAM PRESENTED BY TSU TRAINING SOLUTIONS ENTAIL OF THE FOLLOWING.

Qualification Overview:

The level 3 International Certificate in Close Supervision is a qualification aimed at providing learners with the necessary knowledge and understanding to work as a close protection operative within the private security industry.

It should be noted that the completion of this qualification does not permit a learner to apply for a SIA license to work as a close protection operative within the UK.

In order to achieve the qualification, learners must achieve all the learning Outcomes.

<table>
<thead>
<tr>
<th>NO:</th>
<th>COURSE OPTION:</th>
<th>DURATION:</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>HABC Level 3 Close Protection Course</td>
<td>14 Days.</td>
</tr>
<tr>
<td>2</td>
<td>HABC Level 3 Close Protection Course</td>
<td>14 Days + 3 Days Additional Weapons Training.</td>
</tr>
<tr>
<td>3</td>
<td>HABC Recognition of prior learning (RPL) (APL) Accreditation of prior learning.</td>
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</tr>
<tr>
<td>3.1</td>
<td>TYPE 1. HABC APL Course (Close Protection Qualification that is NOT OLDER than 5 Years)</td>
<td>5 Days</td>
</tr>
<tr>
<td>3.2</td>
<td>TYPE 2. HABC APL Course (Close Protection Certificate OLDER than 5 Years)</td>
<td>5 Days.</td>
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**OPTION 1.** HABC Level 3 Close Protection Course: (14 Days-140 Hours)

The course is a combination of classroom and practical exercises. All sections of the program must be completed. On successful completion and achievement of the HABC 14 Day Course, the learner will receive the HABC International Certificate in Close Protection level 3.

*Session 1: Roles and Responsibilities of the Close Protection Operative*
*Session 2: Threat and Risk Assessment*
*Session 3: Surveillance Awareness*
*Session 4: Operational Planning*
*Session 5: Law and Legislation*
*Session 6: Interpersonal Skills*
*Session 7: Close Protection Teamwork and Briefing*
Session 8: Conduct Reconnaissance
Session 9: Close Protection Foot Drills
Session 10: Route Selection
Session 11: Close Protection Journey Management
Session 12: Search Procedures
Session 13: Incident Management
Session 14: Venue Security

Conflict Management
Session 1: Avoiding Conflict and Reducing Personal Risk
Session 2: Defusing Conflict
Session 3: Resolving and Learning from Conflict

COST: R 35 087.00
(Excludes 14% VAT) (Excludes Accommodation, Food & Beverage and Transport)

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OPTION 2. HABC Level 3 Close Protection Course:
14 Days + 3 Days Additional Weapons Training

This course consists of the Learning Sessions as described in the First Course with an additional 3 Day Sessions that includes Weapons Training

Additional Modules: (3 Days) Tactical Firearm Training:

- Weapons Training: Hand Weapon and Assault Rifle
- Different Shooting Techniques
- Close Quarter Survival Introduction

There will be additional weapons training with ADDITIONAL cost. It will be available to those individuals who had NO previous Military or Police background/training.

Please inquire regarding pricing for this course.

COST: R 35 087.00
(Excludes Weapons, Ammunition and Range Fees)
(Excludes 14% VAT) (Excludes Accommodation, Food & Beverage and Transport)
ACCOMMODATION:

At R 450.00 per member per night – Room sharing (Excl. 14% VAT)
At R 750.00 per member per night – Single room Accommodation (Excl. 14% VAT)

TRAINING FACILITIES: for both courses: 113 Dadelboom Street, Zwartkops, Centurion, RSA.

COURSE DATES:

<table>
<thead>
<tr>
<th>HABC 14 DAY COURSE DATES</th>
<th>PLACE</th>
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<tbody>
<tr>
<td>• 13 till 26 March 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 12 till 25 June 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 4 till 17 September 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 4 till 17 December 2017</td>
<td>Pretoria</td>
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</table>
OPTION 3. RECOGNITION OF PRIOR LEARNING (RPL) (APL) ACCREDITATION OF PRIOR LEARNING

TO QUALIFY FOR THE HABC APL/RPL 5 DAY COURSE THERE ARE (2) TWO SETS OF CRITERIA

On successful completion of the HABC (APL) 5 Day Course, you will receive the HABC International Certificate in Close Protection level 3.

3.1 TYPE 1. ACCREDITED PRIOR LEARNING (APL)

Qualify for the HABC 5-day short course:

For those individuals who already holds a formal Close Protection Qualification that is NOT OLDER than 5 Years, the criteria are as follows:

If you can Provide a Close Protection Certificate as evidence that you have attended a CPO Course at another service provider/training company and it is 5 years or less from the date of application, this will allow the you to attend the HABC APL 5-day training course.

You will need to complete the ISTQ ICP workbook/portfolio and write the sit-in-exam at the end of the course.

You will also have to provide proof that you have current experience within a Close Protection role, this experience can be NO OLDER than 3 years.

- Work timetables
- Written Evidence from line managers
- Written Evidence from senior managers
- Work Rota’s
- Photographic evidence
- Written evidence such as plans, briefing details, and written threat assessments.

Proof of experience will have to be through written evidence from your Line Managers or Senior Managers. Without this evidence you will NOT be allowed to attend the HABC APL Course.

COST: R 21 929.85
(Excludes 14% VAT) (Excludes Accommodation, Food & Beverage and Transport)
3.2 TYPE 2. Accredited Prior Learning (APL)

If you are currently working within a CP roll and has been for several years, you can also qualify for the HABC APL 5 Day Course. You must be able to provide evidence that you have achieved the following below, this will need to be completed via the ISTQ ICP workbook/portfolio, and where needed supply additional information/evidence including photographic and recorded, of which include:

- Close Protection Certificate (OLDER than 5 Years old from date of application)
- Work timetables
- Written Evidence from line managers
- Written Evidence from senior managers
- Work Rota’s
- Photographic evidence
- Written evidence such as plans, briefing details, and written threat assessments.

The following needs to form part of the evidence submitted:

Briefing containing the following:

- Operational Plan
- Principal profiling and Threat assessment
- Risk Assessment
- Protector Profile
- Venue Protection Plan
- If you have any photos of convoys or foot formations, you can include it.
- Curriculum Vitae
- Confirmation of employment & Course: SAPS / SANDF
- SAP 96 If you served in the SAPS
- Verification of overseas employment
- Daily Roll Call Sheet

**COST:** R 21 989.85  
(Excludes 14% VAT) (Excludes Accommodation, Food & Beverage and Transport)

**ACCOMMODATION:**

At R 450.00 per member per night - Room sharing (Excl. 14% VAT)  
At R 750.00 per member per night – Single room Accommodation (Excl. 14% VAT)
TRAINING FACILITIES: for both HABC (APL) Courses: 113 Dadelboom Street, Zwartkops, Centurion RSA

COURSE DATES:

<table>
<thead>
<tr>
<th>HABC APL 5 DAY COURSE DATES:</th>
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<tbody>
<tr>
<td>• 16 till 20 January 2017</td>
<td>Cape Town</td>
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<tr>
<td>• 13 till 17 February 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 17 till 21 April 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 15 till 19 May 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 17 till 21 July 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 14 till 18 August 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 16 till 20 October 2017</td>
<td>Pretoria</td>
</tr>
<tr>
<td>• 13 till 17 November 2017</td>
<td>Pretoria</td>
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</tbody>
</table>

Place of presentation can change depends on request and quantity

REQUIREMENTS FOR THE HABC APL 5 DAY COURSE:

TSU need to have received ALL your evidence and proof a minimum of 7 days before your course date so that TSU can provided you with confirmation that all your evidence and proof is perfectly fine and accepted. Without this evidence you will not be enrolled onto the APL Course.

The HABC APL 5-day Course will allow you the learner to provided information, demonstrate practical skills to pass the written workbook/portfolio which will need to be submitted on day 5 of the course. The
learner will also be required to complete the multiple choice exam of which you must achieve 42 correct answers out of a possible 60 questions, on the last day of the course.

**OPTIONAL:**

**First Aid Training:**

When applying for the course you will be required to produce evidence that you have attained a recognized first aid course. You should present a valid first aid certificate to your training provider before you start your training. If you do not have a recognized first aid award you will need to get one in order to get your HABC certificate. This is in addition to the minimum 140 hours’ knowledge and practical skills training.

TSU Training Solutions can provide a, relevant to your qualification, First Aid course directly after our HABC Level 3 training course.

**Dates to be announced.**

**First aid awards recognized are:**

- First Person on Scene (FPOS) Intermediate Award - 30 hours (Pearson/IHCD)
- Level 3 Award in First Aid Response (HABC) or equivalent
TSU will train you according to the same superior standards used to train our own operators. Our instructors not only teach their skills and knowledge but also practice them as they are still active operational agents. TSU draws its training expertise from individuals who have served as Special Force, Law Enforcement and or Specialized Security Operators. The TSU trainers are true leaders in their disciplines and have taught and trained with the best in the world. Globally we offer a wide range of specialized courses to Military, Law Enforcement and Security Industries. With our training based on the same methodologies as globally performed by Police, Military and Specialized Security Forces, we offer an unmatched level of experience and expertise. We take pride in our services and present courses that has been trailed and tested through experience gained during tactical operation.

- **SASSETA (local) # 081904000756**
- **PSIRA (local) # 2454415**
- **PFTC (local) # 081904000756**
- **CITY & GUILDS (International) # 848321**

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**Accreditation**

- Accredited for overseeing and regulating NQF and the B Level Framework on which all qualifications and standards are registered.
- SASSETA Assessment and Training Service Provider.
- SASSETA Moderator.
- Accredited City & Guilds Level 3 Close Protection Service Provider.
- Skills programmes concluded for the National Certificates in Professional Driving, in line with the Skills Development Act.
- SAQA accredited and pitches on NQF Level 3.
- PFTC is a Professional Body which serves to quality assure firearms training standards in all disciplines.

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**I.S.T.Q.**

**International Security Training Qualifications**

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**Highfield**

**Awarding body for compliance**
Marthin Botha - Head Instructor

Marthin joined the SAPS in 1991. In 1993 he joined the SAPS Special Task Force where he received training in Executive Protection, Emergency Diving, Improvised Explosives and Devices, Sniper, Advanced Driving and other specialized training. Marthin completed his Instructors Course in 1997 in the SAPS and since 1998 to 2004 he worked as an Instructor in the SAPS Specials Task Force. Over a period of 13 years in the SAPS he gained a lot of experience and knowledge in Executive Protection and Tactical Operations, being in charge of many operations as team leader. Marthin spent 6 years in Iraq where he gained even more experience as an Operational Manager and Team Leader. Marthin worked for TSU from 2007 till 2009 as a Close Protection Officer and Training Instructor. In 2011 Marthin rejoined TSU and with over a decade of experience in management, training and his experience working across various operations in different countries will prove invaluable.

Marthin is a qualified Assessor and Moderator with SASSETA, Training Counselor with ITA (PFTC), Assessor for Advanced Driving Instruction. Marthin is also registered with City and Guilds as Invigilator, and with HABC as a Level 3 CPO Instructor, Conflict Management Instructor, Control and Restraint Instructor and Physical Intervention Training Instructor.

Johan Fourie – Assistant Training Manager: TSU Training Solutions.

Johan joined the South African Police Service 1987. In 1993 he joined the Special Task Force. In 1997 he completed his Instructors Course in the SAPS Special Task Force. As an operational member of the Special Task Force for 11 years he was involved in numerous operations which have included the release of hostages from buildings and a hijacked aircraft, the release of kidnapped hostages, apprehending armed and dangerous criminals, riot and crowd control, rescuing flood victims, joint cross-border operations to destroy arms caches, protecting a number of foreign dignitaries on official visits to South Africa, protecting the President of South Africa and numerous high risk operations as well as counter-sniper duties.

Johan left the unit in 2004 and worked in Iraq on the PSD Teams protecting various high risk, influential business people. Johan joined TSU in 2011 and qualified as an Executive Protection and Tactical Assessor with SASSETA. He qualified as an Advanced Level Firearm Instructor with ITA (PFTC), and Advanced Driving Instructor with Gerotek. He is also registered with City and Guilds as Invigilator, and with HABC as a Level 3 CPO Instructor, Conflict Management Instructor, Control and Restraint Instructor and Physical Intervention Training Instructor.
Johan Fryer - Head of Training and Education for TSU Group of Companies.

Johan Fryer joined the South African Police Service in 1985 and completed 30 years of exemplary active service within the South-African National Police Service of which an astonishing 23 years within the highly respected and sought after Special Task Force.

He fulfilled many critical and lead by example roles within this highly acclaimed special service unit where he managed Special Task Force operational coordination and development to minimize or eliminate the impact of critical incidents or loss of life to name but a few. Johan also excelled as Section Commander and Phase Leader for Special Task Force Training Cycles and Elective Training Programs. Johan was involved in R&D projects, he reported and recommended the procurement of new specialized and tactical equipment. Ensure STF Operational Units in-service training and that it was in line with STF in-service guidelines reflecting the skills training, results and attendance of operators.

He performed upgrades and maintenance of the STF curriculums and subject matter material and insure it was in line with SAPS HRD Design and Development procedures and design specifications and SAQA specifications. Johan was involved in the maintaining of the STF trainer’s corps qualifications. He ensured that their qualifications were in line with STF; SAPS and SAQA ETDP requirements. He managed and coordinated Special Task Force Basic and Advanced Training Cycle courses.

Johan Fryer operation experience stretches over a period of 23 years that include various operational tasks. These include assistances rendered to various Specialized SAPS units in different RSA Provinces. As STF Operational member Johan was also part of the HRF that protected various HoS, high profile dignitaries and sport teams during their visits to the RSA.